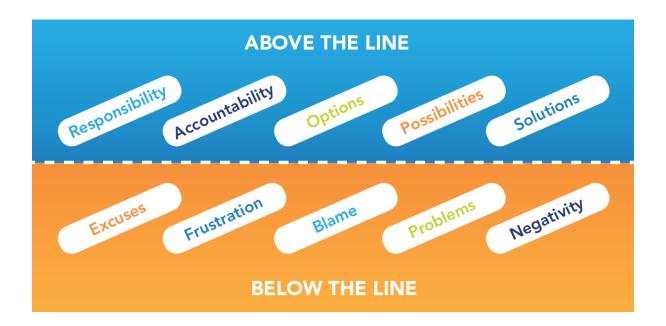


Are You "Above The Line"?

Let's be honest – we can all get trapped in a negative space and fall "below the line". After all this is normal and natural and our body and brain's default position is to ensure our safety and look for anything that might threaten us. So, we focus on problems, get frustrated and look at all the negative things that are happening in our lives.

So how can we actively refocus ourselves on being back "above the line" and consider how we can take responsibility, look at the options we have, think of the possibilities and solutions that we could consider.



We need to recognise that we have a line of intent that exists in our lives. You can always ask yourself the hard questions and consider where that line is sitting and how you are choosing to operate in your life.

Just take a moment for a bit of a personal audit. How is your personal health and wellbeing? Are you operating below or above the line? What about your finances? What about a personal relationship, someone that's close to you? Are you above or below the line?

Do you intuitively know when you are above the line or below the line?



Recognising when you are below the line

We need to be able to recognise when we are below the line or heading in that direction.

Fear – this is when we tend to withdraw from situations or people and retreat. What we in fact need to do is push for the connection. Lean in... connect to the thing you are afraid of rather than run away.

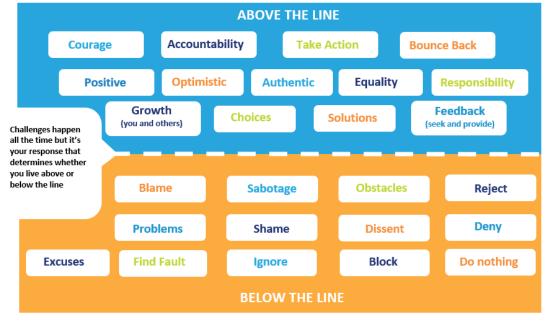
Anger – when we are angry, we tend to separate ourselves from others and firmly put ourselves into isolation or containment and reject and push judgment onto others. But instead, how can we take responsibility and break down walls and barriers between yourself and others.

Pride – this is arguably still below the line behavior. In deep pride we take responsibility for our own or someone else's success. But how can we actually think of ourselves less. Humility is the key to pride, and we have the opportunity to focus on gratitude for others.

Blame – we look instinctively for someone or something to blame for a situation. How can we remove this focus and look at opportunities to take responsibility for a situation and in fact what we could learn from a "failure" which will give us an opportunity for growth?

Above or Below the Line

By choosing to live above the line we accept responsibility for our words, actions and behaviours.



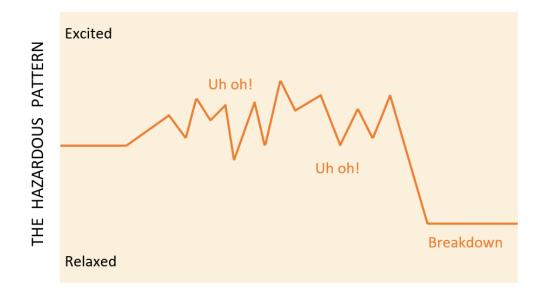
You can also identify someone who is below the line by listening to their words or observing their behaviours.



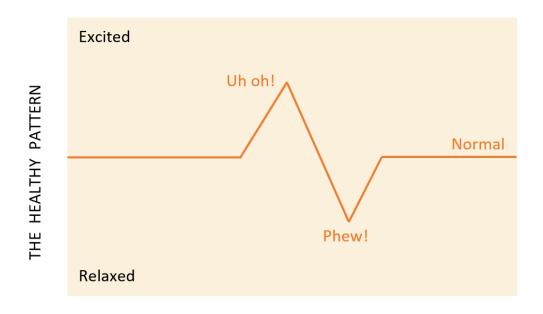
Recognising when you are above the line

Problem solving – we often get so bogged down by ruminations of what went wrong and how bad it is, rather than focus on how we could actually solve the problem.

Are we like this ...?



Or are we like this....





How can we focus ourselves on solving the problem rather than the problem itself?

Courage – when we are above the line, we are much more courageous. We recognise that when we step outside our comfort zones, we have this amazing opportunity to experience growth. So...Let go and grow

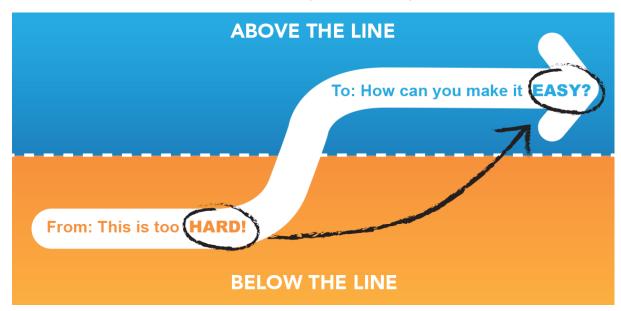
Acceptance – We can be very judgmental when it comes to individual differences. Acceptance is the opposite of anger – when we approach every situation with compassion, we replace judgement with acceptance. So... how can you replace judgement with compassion

Love – this is our opportunity to develop greatness in others. If you are struggling to know the right way to manage an interaction you can ask yourself a basic question. I know it sounds a bit corny but ask yourself "what would love do?". If you ask this question, it will immediately set you on the right track.

We have an opportunity to get back above the line by Reframing

REFRAMING is a powerful, yet simple technique to move ourselves and others from below the line to above the line in our thinking, our language, our attitude and our behaviour.

It involves taking a negative statement and reframing it in a positive question to self or someone else to prompt a change in thinking.





Consider the steps:

- 1. Identify the negative word in the statement. Eg, "hard"
- 2. Think about the opposite (positive) word. Eg, "Easy"
- 3. Now frame this positive or opposite word into a question with how, who, what, when or where (never use why it just encourages more below the line thinking)

Once you master reframing, it can become part of your normal questioning of self or others to get you back "Above the Line". Try using it with your partner or a team member.

Now it's your turn:

Consider some examples and their reframes. Then consider and come up with your own examples. What thoughts do you often have that could benefit from reframing?

This is too hard!	What would make it easy ?
I can't do this!	What would you do if you could ?
This is never going to work!	What will make it work?



So, think of a situation that is giving you some issues at present. Ask yourself right now "Am I Above The Line?" If you're not, then how could you get there?

Try completing the attached Worksheet to better identify when you are Above or Below The Line and practice your reframing.

Want to know more about getting back above the line? Send me an email at michelle@bakjacconsulting.com to enquire about coaching to build your personal strategies.

Michelle Bakjac is an experienced Psychologist, Organisational Consultant, Coach, Speaker and Facilitator. As Director of Bakjac Consulting, she is a credentialed Coach with the International Coach Federation (ICF) and a member of Mental Toughness Partners and an MTQ48 accredited Mental Toughness practitioner. Michelle assists individuals and organisations to develop their Mental Toughness to improve performance, leadership, behaviour and wellbeing. You can find her at www.bakjacconsulting.com or michelle@bakjacconsulting.com



below the line determines whether your response that all the time but it's Challenges happen you live above or What behaviours am I engaging ATL? What Behaviours am I engaging BTL? How am I taking control? How am I focused on problems? ABOVE THE LINE (ATL) BELOW THE LINE (BTL) How is my communication ATL? Is my communication BTL? accountability? How am I taking responsibility & What excuses am I using? advantage? How am I using feedback to my How am I taking ownership? my way? What obstacles am I letting get in How am I blaming self or others?